

Hutchison Port Holdings Trust

2024 Full-Year Financial Results Presentation

AGM – 23 April 2025

1 Key Highlights

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- 2024 full year throughput of HPH Trust's ports was 5% higher than last year. YICT's throughput was 12% above last year. Combined throughput^(N1) of HIT, COSCO-HIT and ACT (collectively "HPHT Kwai Tsing") was 6% lower than last year
- Outbound cargoes to the US and Europe increased by 14% and 12% respectively in 2024
- 2024 full year NPAT was HK\$2,173.2 million, HK\$691.7 million or 47% above last year. NPAT attributable to unitholders was HK\$650.0 million, HK\$416.5 million or 178% above last year
- 2024 full year Distribution Per Unit was 12.20 HK cents

N1 Represents the allocated throughput from Hong Kong Seaport Joint Operating Alliance with effect from 1 April 2019

2 Outlook Overview

Outlook Overview

- Chinese exports to the US and Europe continued the upward trend in Q1 2025. Consumer spending forecast in the US shows signs of slackening as reflected by the consumer sentiment index in March 2025
- The extra tariff duties imposed on imports and the high inventory levels in the US and Europe are expected to bring negative impact to demand of Chinese products. Further diplomatic and global trade policies under Trump's regime may also lead to increase in geopolitical tensions and changes in consumer confidence in different countries and regions, which in turn will affect global trade volume
- New shipping alliances, Gemini Cooperation and Premier Alliance, became effective in February 2025. It is expected that Yantian as a major hub of call for the alliances in South China is likely to benefit from the new alliances formation. HPH Trust will continue to work closely with the new alliances to identify any new opportunities the new arrangement may bring
- While ship attacks at the Red Sea showed easing trend in Q1 2025, global trade disruption and erratic shipping schedules would remain as ships continued to re-route from the Suez Canal, taking on a longer journey around the Africa continent or in some cases resulting in cancellation of services

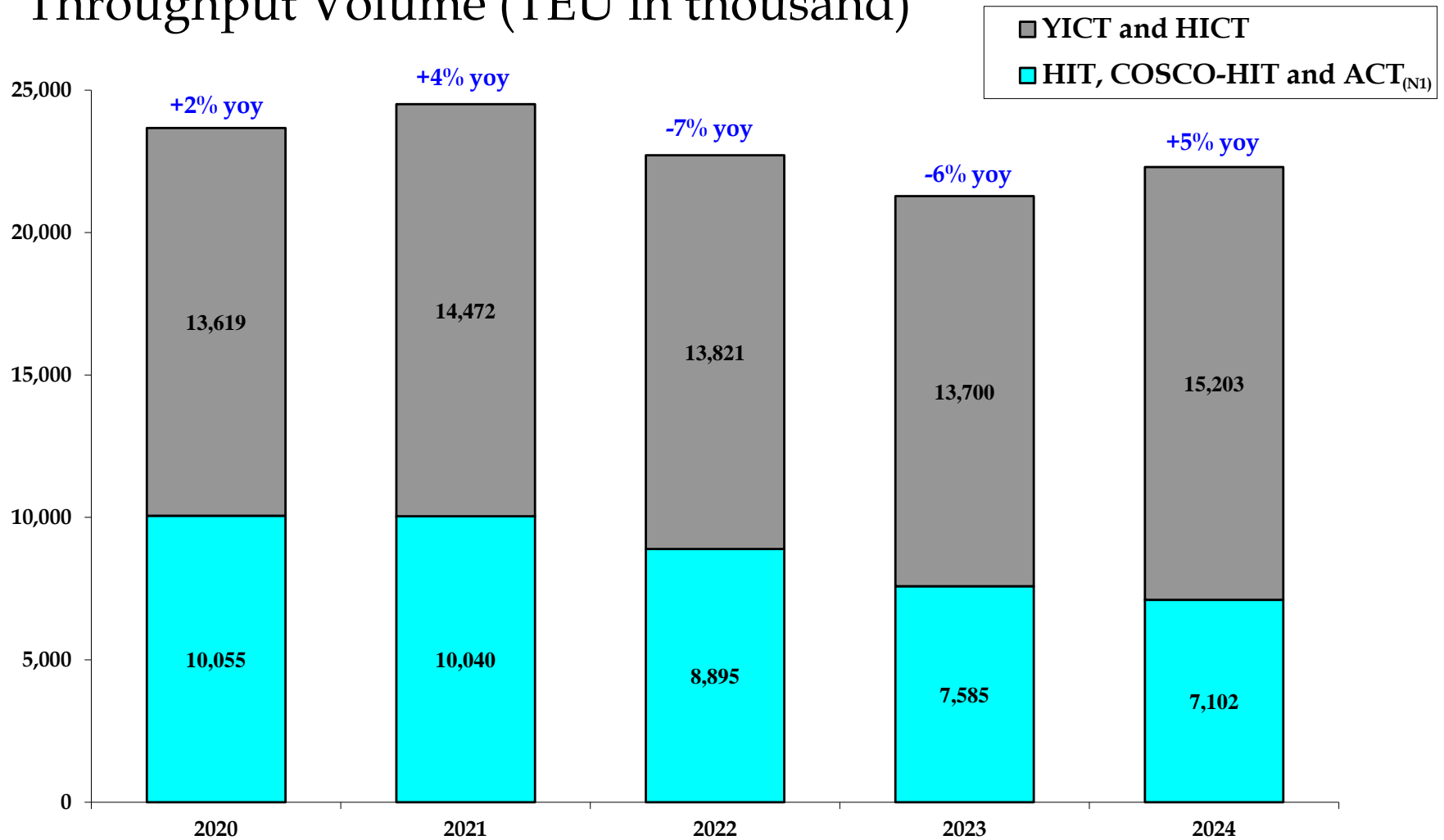
Outlook Overview (cont'd)

- HPH Trust's interest expense from floating rate instruments would decrease when benchmark rate reduces. In February 2025, management refinanced the US\$500 million (approximately HK\$3.9 billion) club loan due in March 2025 with a guaranteed notes with 5.0% coupon rate. Interest expense in 2025 is expected to be higher than 2024 after HPH Trust refinanced its maturing debt that was drawn at the low end of the interest rate cycle 5 years ago
- HPH Trust is committed to reduce overall emissions intensity by 30% between 2021 and 2030. It is working with external parties on setting and verifying net zero target, as well as improvement in sustainability disclosure

3 Key Financial Performance

Key Business Update

Throughput Volume (TEU in thousand)



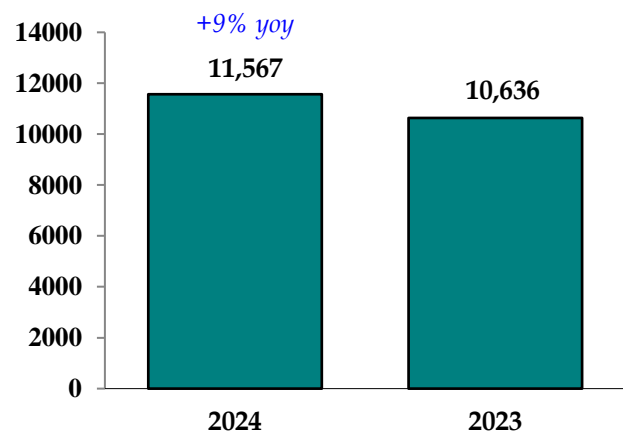
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Key Financial Performance

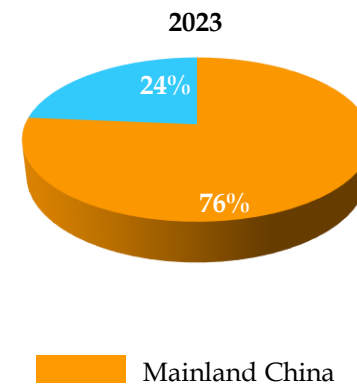
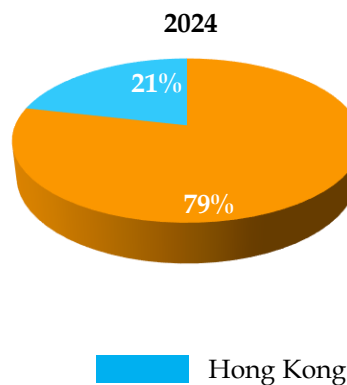
Revenue and other income

For the year ended 31 December 2024

(HK\$'Million)



Segment Information

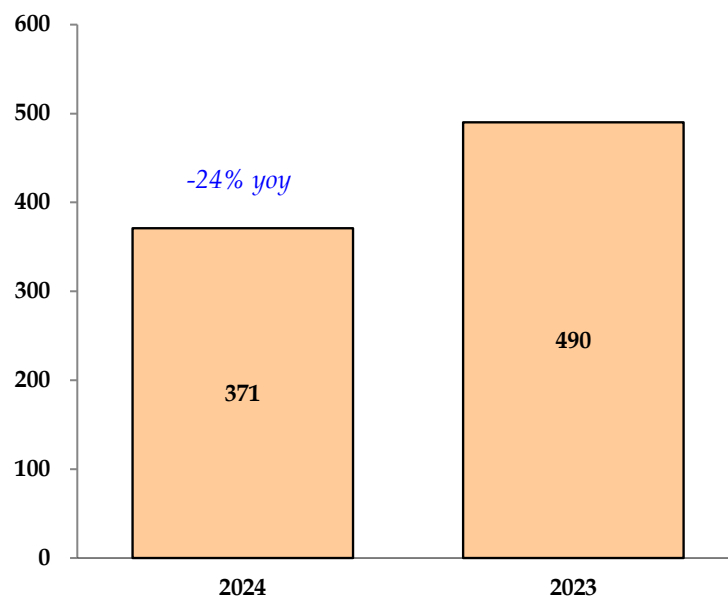


Key Financial Performance

Total Capex

For the year ended 31 December 2024

(HK\$'Million)



Key Financial Performance

Financial Position

	At 31 December 2024 HK\$'Million	At 31 December 2023 HK\$'Million
Short Term Debt	\$4,843.4	\$4,780.5
Long Term Debt	\$20,355.0	\$20,955.0
Total Consolidated Debt	\$25,198.4	\$25,735.5
Total Consolidated Cash	\$8,138.1	\$8,194.9
Net Attributable Debt	\$19,127.5	\$19,795.6

Key Financial Performance

Distribution

**For the period from
1 January 2024 to
30 June 2024**

**For the period from
1 July 2024 to
31 December 2024**

Distribution Amount

HK\$435.6 million

HK\$627.2 million

Distribution Per Unit (“DPU”)

5.00 HK cents

7.20 HK cents

DPU for the year ended 31 December 2024

12.2 HK cents

2024 distribution – yield (%)

9.5% (at US\$0.164 market price on 31 December 2024)

Ex-distribution date

17 February 2025

Record date

5:00p.m. 18 February 2025

Payment of distribution

28 March 2025

HPH Trust's Results

Full Year 2024 against Last Year

(HK\$'Million)

Revenue and other income

Cost of services rendered

Staff costs

Depreciation and amortisation

Other operating income

Other operating expenses

Total operating expenses

Operating profit

Interest and other finance costs

Share of profits less losses after tax of Associated Cos/JVs

Profit before tax

Taxation

Profit after tax

Profit after tax attributable to non-controlling interests

Profit after tax attributable to unitholders of HPH Trust

1 January to 31 December		
2024	2023	% variance
<u>Actual</u>	<u>Actual</u>	<u>Fav/(Unfav)</u>
11,567.3	10,635.5	9%
(3,600.7)	(3,624.8)	1%
(260.6)	(258.4)	(1%)
(2,824.4)	(2,894.8)	2%
60.5	67.4	(10%)
(564.0)	(604.8)	7%
(7,189.2)	(7,315.4)	2%
4,378.1	3,320.1	32%
(854.9)	(872.0)	2%
(130.8)	(120.0)	(9%)
3,392.4	2,328.1	46%
(1,219.2)	(846.6)	(44%)
2,173.2	1,481.5	47%
(1,523.2)	(1,248.0)	22%
650.0	233.5	178%

There are no material differences between HKFRSs and IFRSs and no material adjustments are required to restate the financial statements of HPH Trust in accordance with IFRSs

Statement of Financial Position as at 31 December 2024 and 31 December 2023

(HK\$'Million)

	2024	2023
ASSETS		
Non-current assets		
Fixed assets	18,919.6	19,622.0
Projects under development	501.6	664.2
Leasehold land and land use rights	30,463.0	31,858.3
Railway usage rights	7.9	8.7
Customer relationships	3,830.7	4,164.9
Goodwill	11,270.0	11,270.0
Associated companies	768.7	778.8
Joint ventures	3,687.7	3,808.2
Other non-current assets	250.9	272.9
Interest rate swaps under cash flow hedges	-	194.0
Pension assets	276.5	131.9
Deferred tax assets	37.1	14.7
Total non-current assets	70,013.7	72,788.6
Current assets		
Cash and bank balances	8,138.1	8,194.9
Trade and other receivables	3,364.4	3,021.2
Interest rate swaps under cash flow hedges	27.7	-
Inventories	70.8	75.9
	11,601.0	11,292.0
Assets classified as held for sale	135.1	-
Total current assets	11,736.1	11,292.0

Statement of Financial Position as at 31 December 2024 and 31 December 2023 (cont'd)

(HK\$'Million)	2024	2023
Current liabilities		
Trade and other payables	6,056.0	6,276.0
Bank and other debts	4,842.4	4,774.8
Current tax liabilities	384.0	286.6
Total current liabilities	<u>11,282.4</u>	<u>11,337.4</u>
Net current assets/(liabilities)	<u>453.7</u>	<u>(45.4)</u>
Total assets less current liabilities	<u>70,467.4</u>	<u>72,743.2</u>
Non-current liabilities		
Bank and other debts	20,287.0	20,870.4
Deferred tax liabilities	8,083.6	8,410.6
Other non-current liabilities	96.0	107.2
Total non-current liabilities	<u>28,466.6</u>	<u>29,388.2</u>
Net assets	<u>42,000.8</u>	<u>43,355.0</u>
EQUITY		
Units in issue	68,553.8	68,553.8
Reserves	(43,519.2)	(42,924.6)
Net assets attributable to unitholders of HPH Trust	25,034.6	25,629.2
Non-controlling interests	16,966.2	17,725.8
Total equity	<u>42,000.8</u>	<u>43,355.0</u>

Statement of Cash Flows

Full Year 2024 and 2023

(HK\$'Million)

Operating activities

	1 January to 31 December 2024	1 January to 31 December 2023
Cash generated from operations	6,735.9	6,050.0
Interest and other finance costs paid	(874.8)	(840.7)
Tax paid	(1,468.3)	(1,349.8)
Net cash from operating activities	4,392.8	3,859.5

Investing activities

Loans to an associated company	(1,057.7)	(1,471.0)
Purchase of fixed assets and projects under development	(370.9)	(489.9)
Proceeds/(payment) on disposal of fixed assets	4.4	(4.1)
Proceeds on disposal of interest in a joint venture	1.1	-
Dividends received from investments	12.8	21.9
Dividends received by an associated company and joint ventures	4.5	77.8
Interest received	341.1	365.4
Repayment of loans by an associated company and a joint venture	481.5	1,011.2
Net cash used in investing activities	(583.2)	(488.7)

Financing activities

New borrowings	4,341.6	4,415.5
Repayment of borrowings	(4,869.3)	(5,875.0)
Principal elements of lease payments	(17.3)	(11.3)
Distributions to unitholders of HPH Trust	(1,106.3)	(1,176.0)
Dividends to non-controlling interests	(2,215.1)	(2,924.3)
Net cash used in financing activities	(3,866.4)	(5,571.1)
Net changes in cash and cash equivalents	(56.8)	(2,200.3)
Cash and cash equivalents at beginning of the year	8,194.9	10,395.2
Cash and cash equivalents at end of the year	8,138.1	8,194.9

THE WORLD'S LEADING PORT NETWORK